

Sustainable value chain linking FSM and agriculture in Vientiane, Lao PDR

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Context

135° GDP /228 – 7,5% growth – Agriculture = 50% GDP

- Main city of Lao ; 1 M cap.
- 95% access to septic tanks
- No strategic sanitation planning
- 63 private FS operators
- Strong importation of chemical fertilizer
- Strong demand for a local organic fertilizer



Project content

Shaping & developing the FSM sector in the city

- Project under municipal authority
- Regulatory framework
- Involvement of the FS operators
- Capacity building (private & public)
- Communication to households
- Humus production:
Detailed design, construction, start-up and process adjustment



VCOM



Output 1: FSM Framework improved

Facilitating synergy between public, private & households

- A new municipal decree on FSM
- Certification of all FS operator
- Label & recognition support
- Procedures are developed at the municipal level
- Household awareness



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Internal Guidelines for inspection & monitoring VUDAA

Content: Reports, indicators, process of collecting data, analysis and consolidation of data, VUDAA implementation or violation level.



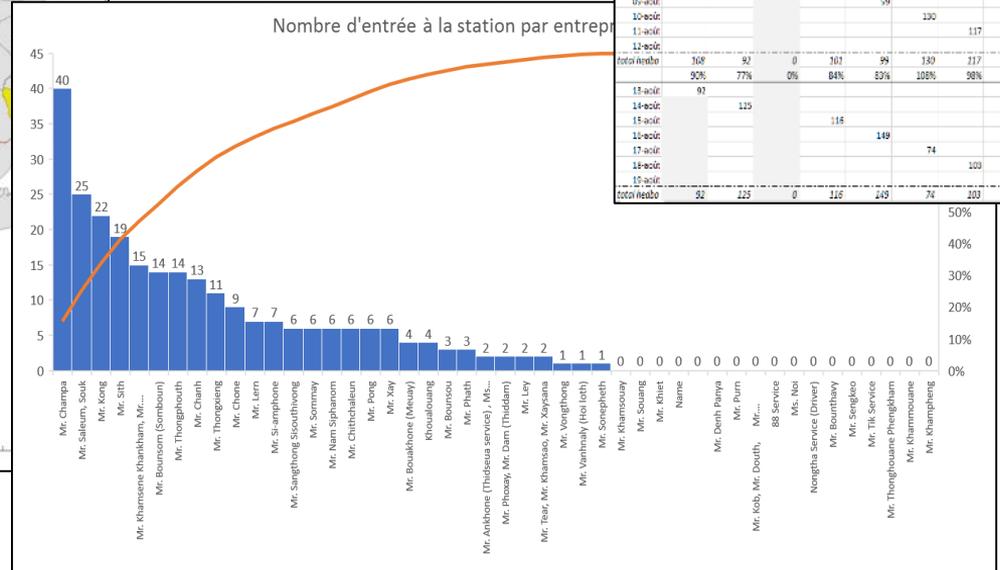
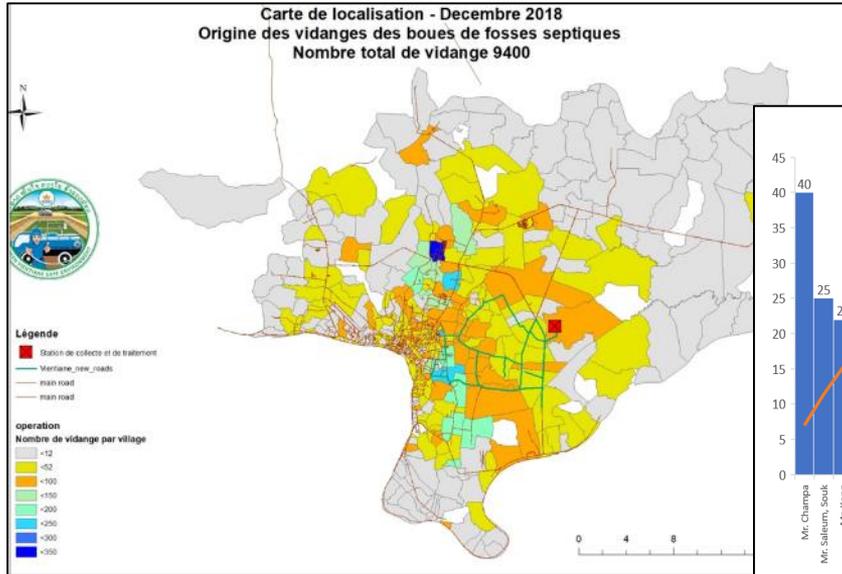
Internal Guidelines for delivering operating permit VUDAA

Content: application form, permit template, standard criteria, chart of organizational service, inspection, process and responsibility.



Output 2: Useful monitoring tools

Monitoring for strategic actions



| | A | B | C | D | E | F | G (expil) | H | Total |
|--------------------|------------|------------|----------|------------|------------|------------|-------------|-----------|--------------|
| 26-jul | | | | | 67 | | | | 67 |
| 27-jul | | | | | | 46 | | | 46 |
| 28-jul | | | | | | | 63 | | 63 |
| 29-jul | | | | | | | | 55 | 55 |
| total resto | 64 | 53 | 0 | 67 | 67 | 46 | 63 | 55 | 415 |
| | 53% | 44% | 0% | 56% | 56% | 38% | 53% | 46% | 47% |
| 30-jul | 81 | | | | | | | | 81 |
| 31-jul | | 96 | | | | | | | 96 |
| 01-aoû | | | | 83 | | | | | 83 |
| 02-aoû | | | | | 107 | | | | 107 |
| 03-aoû | | | | | | 113 | | | 113 |
| 04-aoû | | | | | | | 95,5 | | 95,5 |
| 05-aoû | | | | | | | | 47 | 47 |
| total resto | 21 | 96 | 0 | 83 | 107 | 113 | 95,5 | 47 | 640,5 |
| | 68% | 82% | 0% | 69% | 89% | 93% | 82% | 56% | 71% |
| 06-aoû | 108 | | | | | | | | 108 |
| 07-aoû | | 92 | | | | | | | 92 |
| 08-aoû | | | | 101 | | | | | 101 |
| 09-aoû | | | | | 59 | | | | 59 |
| 10-aoû | | | | | | 130 | | | 130 |
| 11-aoû | | | | | | | 117 | | 117 |
| 12-aoû | | | | | | | | 85 | 85 |
| total resto | 108 | 92 | 0 | 107 | 99 | 130 | 117 | 85 | 752 |
| | 90% | 77% | 0% | 84% | 82% | 108% | 98% | 71% | 87% |
| 13-aoû | 92 | | | | | | | | 92 |
| 14-aoû | | 129 | | | | | | | 129 |
| 15-aoû | | | | 116 | | | | | 116 |
| 16-aoû | | | | | 149 | | | | 149 |
| 17-aoû | | | | | | 74 | | | 74 |
| 18-aoû | | | | | | | 103 | | 103 |
| 19-aoû | | | | | | | | 79 | 79 |
| total resto | 92 | 129 | 0 | 116 | 149 | 74 | 103 | 79 | 738 |

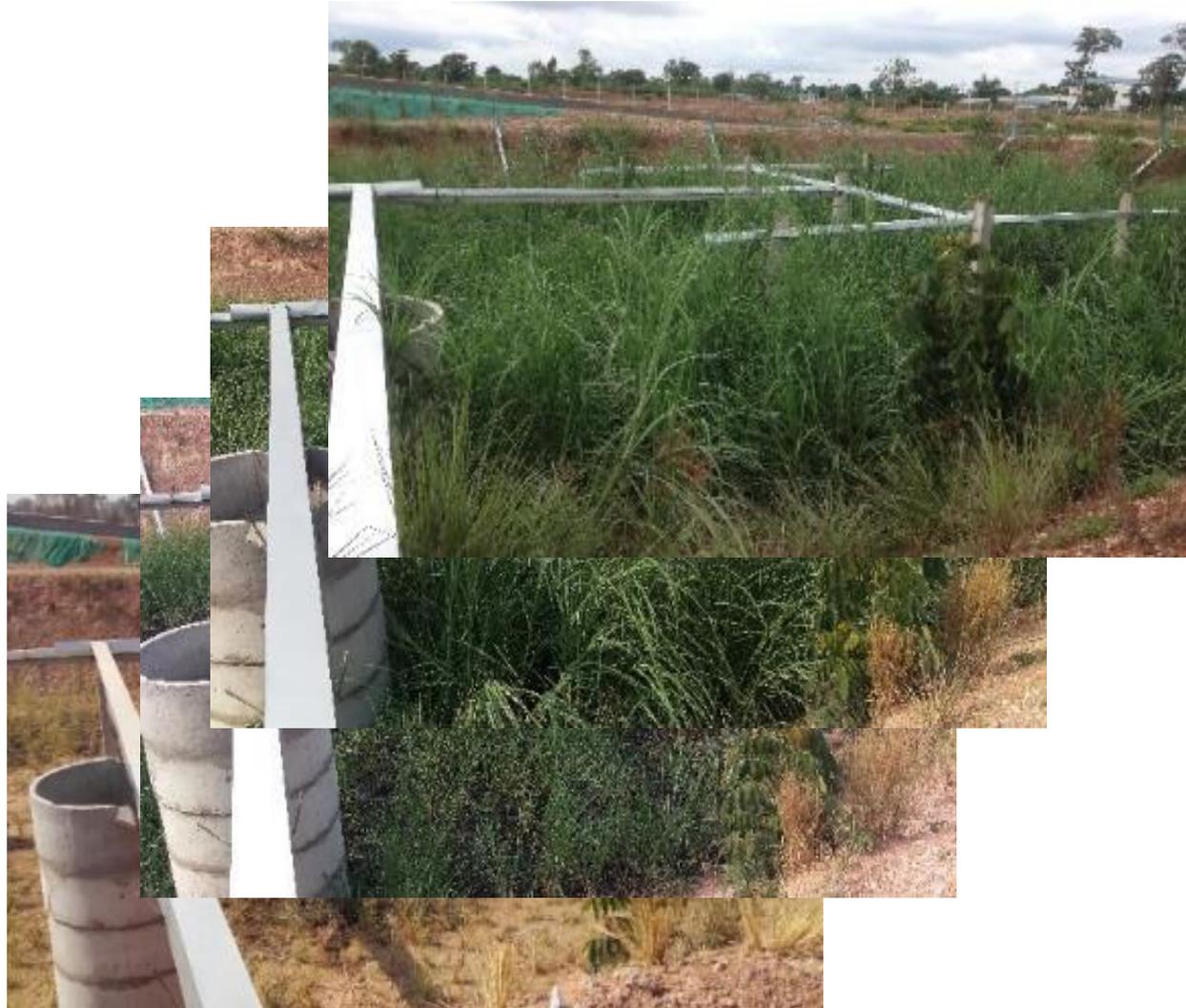
Output 3: Turning FS into Humus is effective

Using 100% free energy: gravity & solar



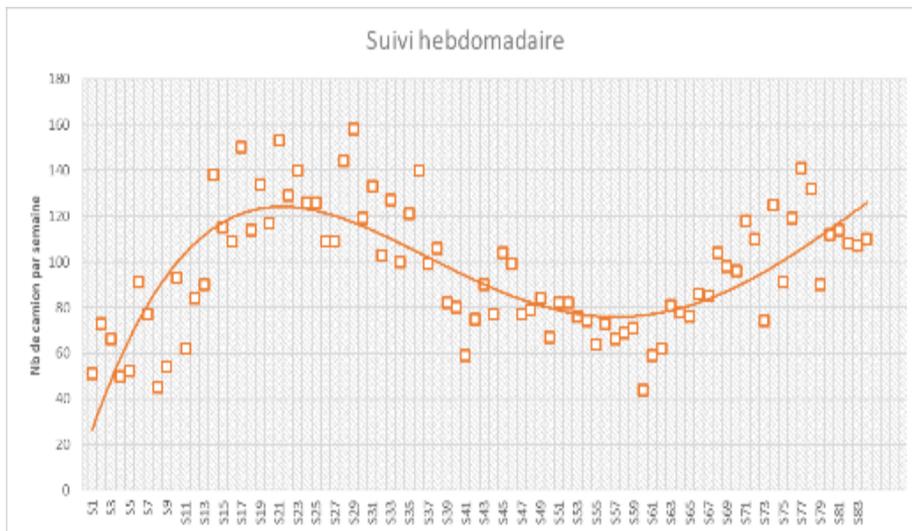
Key data

- Design load:
 - 120 m³/ d
 - 10 g TS/L
 - 1 250 kg TS / d
- 800 k€ (construction + supervision + expert)
-> 1,75 €/kg TS
- Feb 2017: start-up
 - Acclimation period
 - Load increase



2 years in function

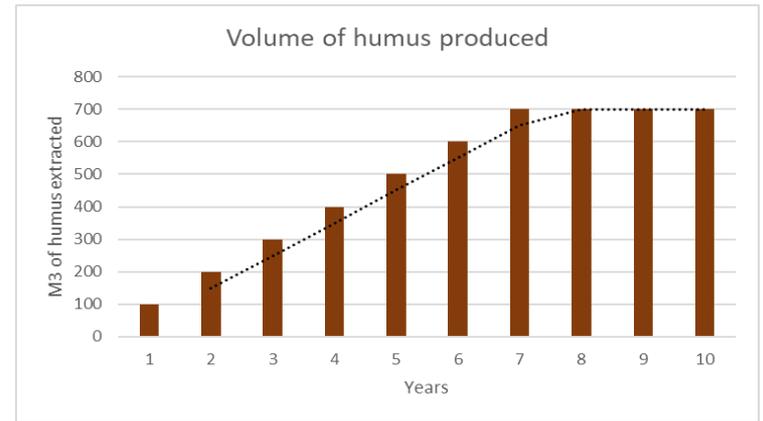
- 10 000 trucks received
- 45 000 m³ FS treated
- Average loading rate 55%
- From 40 to 80% according to the season



Humus produced

Humus 1 year old

- 70 m³ extracted mid 2018
- Analysis (01/2019):
 - C/N ~ 10
 - Heavy metals < French regulation
 - DMC = 70%
 - No helminth eggs alive
 - 2/3 samples < WHO guideline (1 HE/g)



Percolate treatment

Strong efficiency of planted beds & tertiary treatment

| | | CONCENTRATIONS | | | |
|-----|------|----------------|--------------|------|--------|
| | | INLET | PLANTED BEDS | POND | FILTER |
| SS | mg/L | 7 000 | 107 | 14 | 14 |
| TSS | mg/L | 10 000 | 917 | 716 | 702 |
| COD | mg/L | 12 000 | 244 | 97 | 94 |
| BOD | mg/L | 1 000 | 42 | 19 | 19 |
| TN | mg/L | | 130 | 76 | 74 |

| | TOTAL |
|-----|--------|
| SS | 99,80% |
| TSS | 92,98% |
| COD | 99,22% |
| BOD | 98,10% |

Sampling of Dec. 2018

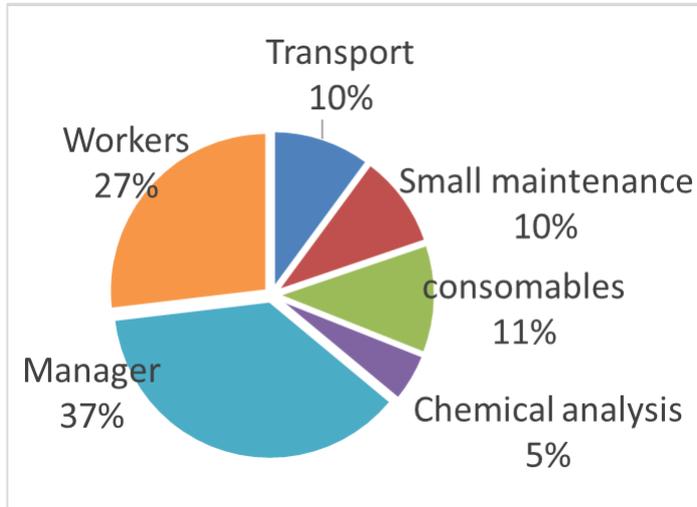


Economical concerns

General data

- **O&M COSTS**

- Fixed : 30 000 €/y
- Variable : 0,15 €/kg humus in bag



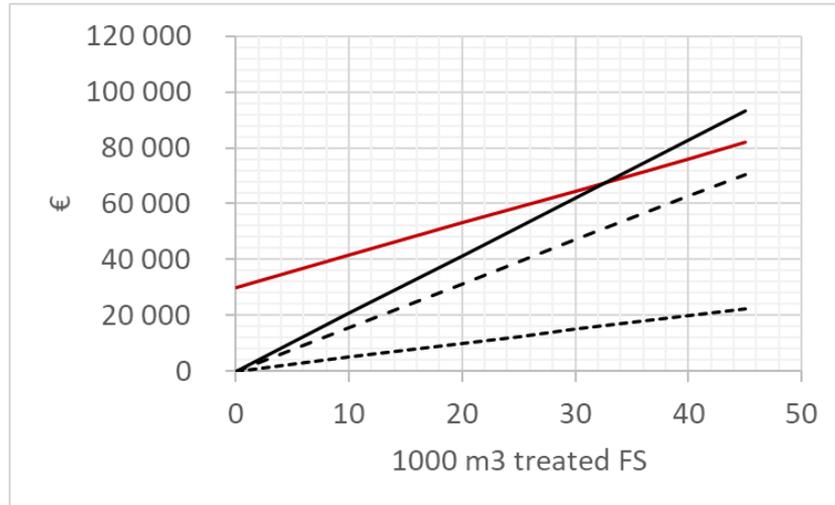
- **O&M INCOMES**

- FSTP discharging fee: 0,5 €/m³ FS
- Sale of humus: 0,2 -> 0,3 €/kg (market study)

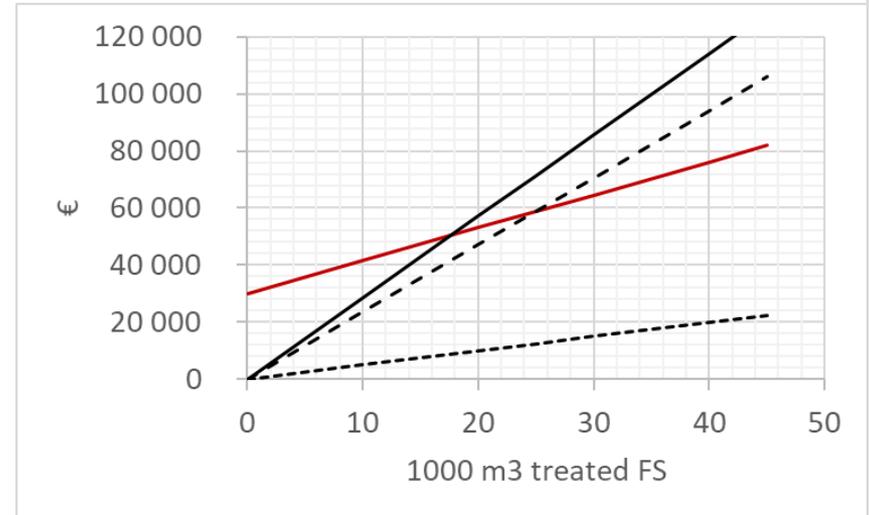
- **Septic tank desludging**

- Min. 10 €/m³ FS

Economical concerns



- 0,5 €/m³ discharge fee
- 10 €/humus bag
- Balance for 75% loading rate
- 10% profit at 100% loading rate



- 1 €/m³ discharge fee
- 15 €/humus bag
- Balance for 40% loading rate
- 35% profit at 100% loading rate

Success factors & lessons learnt

- Political commitment is essential
- O&M adjustment period needs to be planned in the project
- Strong market study at the feasibility stage
- FSTP operator must be adapted
- Specialized consultants (all FSM components)
- Critical phase is FSTP commissioning

Points to Remember

- Producing good Humus from FS at scale is possible
- Treatment efficiency is high
- Many solutions were developed for the Planted Beds technology
- Economical sustainability is realistic, profitability also
- Local authorities involvement is essential
- The model is still in observation/optimization

THANK YOU!

