Training Entrepreneurs in Malawi in SMART Sanitation and Water Technologies

Reinier Veldman
Coordinator SMART Centre Group

www.smartcentregroup.com
www.smartcentremalawi.com
rveldman@metameta.nl
reinier@smartcentregroup.com
SMART Centres train private sector in:

- Simple
- Market-based
- Affordable
- Replicable / Repairable
- Technologies

Choice of WASH technologies available for Communities and households (Self-supply)
Sanitation products

- Satopan / flapper
- Cement pedestal
- Corbelled latrine
- Water filters
Challenges

• Guarantee that entrepreneurs deliver quality
• Finding ‘entrepreneurs’ with a business mind
• Understanding of private sector by sector is limited

Questions

How to:
• Reduce cost of Sanitation technologies?
• Scale affordable Sanitation technologies?
Thank you!